

# **CANTERBURY REGIONAL LANDFILL JOINT COMMITTEE AGENDA**

**FRIDAY 29 APRIL 2011**

**AT 10AM**

**IN BOARDROOM, CANTERBURY WASTE SERVICES,  
28 ABROS PLACE, BISHOPDALE**

**Committee:** Councillor Sally Buck (Christchurch City Council) (Chairperson)  
Councillor Robbie Brine (Waimakariri District Council)  
Councillor Dick Davison (Hurunui District Council)  
Councillor Aaron Keown (Christchurch City Council)  
Councillor Glenn Livingstone (Christchurch City Council)  
Councillor Darryl Nelson (Ashburton District Council)  
Councillor Lindsay Philips (Selwyn District Council)

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29. 4. 2011

1. **APOLOGIES**
2. **MINUTES OF MEETING HELD ON 14 FEBRUARY 2011**

Attached.

### 3. TRANSWASTE CANTERBURY LTD – DRAFT STATEMENT OF INTENT FOR THE YEAR ENDING 30 JUNE 2012

<b>General Manager responsible:</b>	General Manager, City Environment, DDI 941-8608
<b>Officer responsible:</b>	Water and Waste Manager
<b>Author:</b>	Finance Manager, Peter Langbein

#### INTRODUCTION

The purpose of this report is to review and comment on the draft Statement of Intent ('Sol') for the years ending June 2012 to 2014 provided by Transwaste Canterbury Ltd ('TCL') (**Attachment 1**).

The letter from Gill Cox (Chairman) dated 15 March 2011 (**Attachment 2**) should be read in conjunction with this review. It should be noted that per c) on the letter there is significant uncertainty resulting from the recent earthquake with regard to future volumes of waste to the landfill. The current year forecast revenue is \$2.1m higher than budget due to waste volumes being 9 per cent higher than budget. The Board has provided "best estimate" provisional figures for this Sol with a finalised Sol to be provided to shareholders by 30 June 2011 following the full budget process for 2012 being completed.

#### COMMENTS ON THE SOI

There have been no material changes to the Objectives and Performance Targets in section 5 of the Sol except for the Financial Performance Targets noted below.

The Summary of Significant Accounting Policies (section 7) is materially unchanged from last year's Sol.

The following table compares the current projections with those contained in last year's Sol:

<b>Financial Performance (\$'000s)</b>	<b>2011/12</b>	<b>2012/13</b>	<b>2013/14</b>
<b><i>Current Forecast:</i></b>			
Revenue	30,186	32,178	32,486
EBIT	12,468	13,129	12,853
Average Return on Invested Capital since 1999	9%	10%	10%
Shareholders' Funds to Total Assets	40%	42%	42%
<b><i>Last Year's Forecast:</i></b>			
Revenue	28,075	28,983	
EBIT	10,535	11,296	
Average Return on Invested Capital since 1999	9%	9%	
Shareholders' Funds to Total Assets	35%	35%	

Forecast Revenue has increase by 7.5 per cent and 11 per cent for the next two periods compared to last years Sol, with the forecast EBIT showing an increase of 18.3 per cent and 16.2 per cent respectively. These increases are in line with the increase reported in the draft Interim accounts to 31 December 2010 noted above.

The 2012 forecast revenue suggests a 5 per cent increase in total revenue compared to the forecast for the current year to 30 June 2011 (per the interim accounts to December 2010). The EBIT increase is 22.5 per cent compared to the forecast to June 2011.

The forecast Equity Ratio (shareholders funds to total assets) of 40 per cent represents a relatively high level of debt (Total Liabilities at December 2010 was \$36.6, with interest bearing loans at \$23.9m), which is due to the 100 per cent dividend policy.

### 3 Cont'd

The forecast RoI shows a return on investment since inception of 9 per cent for 2012 and 10 per cent for 2013 and 2014 compared with last year's Sol forecasting the next two years at 9 per cent. In simple terms this is the cumulative NPAT expressed as a return on the cumulative investment. This is not a measure of the dividend stream, however over time, if the 100 per cent dividend policy continues, this measure will equate to the total dividends as a return on the total investment.

The following table compares forecast dividends with last year's Sol:

<b>Indicative Dividends (\$'000s)</b>	<b>2011/12</b>	<b>2012/13</b>	<b>2013/14</b>
<b><i>Current Forecast:</i></b>			
Total Dividend (100%)	<b>6,700</b>	<b>7,700</b>	<b>7,900</b>
All Councils share (50%)	3,350	3,850	3,950
<b><i>Last Year's Forecast:</i></b>			
Total Dividend (100%)	<b>5,887</b>	<b>6,472</b>	
All Councils share (50%)	2,944	3,236	

The forecast dividend for 2012 has increased by 13.8 per cent, while the same for 2013 has increased by 19 per cent.

By taking the forecast EBIT for each year per the previous table, and applying interest at 8.6 per cent on the Westpac facility levels as above, and tax at 28 per cent, the approximate NPAT available for the 100 per cent dividend policy would be \$8.4m for 2012, \$8.8m for 2013, and \$8.6m for 2014, which is in line with the indicative dividends shown above.

Paragraph 3.3 refers to the contracting out of the landfill and transport operations to Canterbury Waste Services Ltd ('CWS'). The ability of TCL to monitor and control these contracts, and ensure the level of return to CWS is not excessive is a critical element in TCL's ability to protect the interests of its shareholders. We are advised that CWS's reports are independently audited by appropriately qualified people as well as receiving detailed review by the TCL Board and advisers, and that the relationship is working well.

### RECOMMENDATION

That the Sol be approved.

## 4. TRANSWASTE CANTERBURY LTD – INTERIM REPORT TO 31 DECEMBER 2010

<b>General Manager responsible:</b>	General Manager, City Environment, DDI 941-8608
<b>Officer responsible:</b>	Water and Waste Manager
<b>Author:</b>	Finance Manager, Peter Langbein

## INTRODUCTION

This report reviews and comments on the half year accounts to 31 December 2010.

## OPERATIONS

The Statement of Objectives and Performance contained in the interim report (covering letter **Attachment 1** and report **Attachment 2**) indicates all measures have been achieved or are in progress except for 1) Consultation and Community Relations: Two complaints received regarding odour against a target of nil complaints about landfill operations and four complaints regarding waste transport operations in 5,882 trips in period against a target of no more than one complaint per 2000 trips.

## FINANCIAL PERFORMANCE

FINANCIAL PERFORMANCE	% Change	6 months	6 months	Last Year
		31-Dec-10	31-Dec-09	Actual
		\$m	\$m	\$m
<b>Operating Revenue</b>	24%	15.4	12.4	24.6
Total Revenue	21%	15.4	12.7	24.8
Total Expenses	12%	10.1	9.0	18.3
NPAT ( <i>net profit after tax</i> )	50%	3.0	2.0	3.2

Revenue has increased by \$3m for the half year, a increase of 21% compared to the same period the previous year. This reflects the increase tonnage to landfill which is forecast to be 9% higher than budget.

Total expenditure is up \$1.1m or 12%. This is a driven primarily increased operating expenditure (\$1.1m) which aligns with increased tonnage to landfill. Note that Total Expenses now excludes Finance Costs which are now reported separately. Finance costs are in line with prior periods.

FINANCIAL POSITION	% Change	31-Dec-10	31-Dec-09	Last Year
		31-Dec-10	31-Dec-09	30-Jun-10
		\$m	\$m	\$m
Current Assets	-34%	6.8	10.3	5.9
Non-current Assets	-2%	52.7	53.9	53.6
Current Liabilities	-23%	(2.7)	(3.5)	(4.0)
Non-current Liabilities	-11%	(34.0)	(38.0)	(34.5)
Shareholders' Equity	0%	22.8	22.7	21.0

Overall the net asset position has improved since last balance date by \$1.8m, being the Net Profit for the period less dividends paid in August 2010.

The \$52.7 million of non-current assets comprises approximately \$48.3m in respect of landfill development and \$4.4m of land.

Non-current liabilities of \$34.0m include \$23.9m drawn down of a \$36m multi option credit facility with Westpac. This is a reduction of \$5.7m since the last balance date. They also include \$2.2 million landfill aftercare provision – this provision will gradually increase over the life of the landfill, helping to ensure that sufficient funds are retained within the company to complete the required remedial work once the landfill is full. The balance is comprised of \$7.4m deferred tax liability and \$0.4m liability for the unrealised loss on interest rate swaps.

## 4 Cont'd

CASH FLOWS	% Change	6 months	6 months	Last Year
		31-Dec-10	31-Dec-09	Actual
		\$m	\$m	\$m
Operating	-8%	3.7	4.0	6.9
Investing	-50%	(0.4)	(0.8)	3.1
Financing	-14%	(3.2)	(3.7)	(10.4)
Net Cash Flows	-120%	0.1	(0.5)	(0.4)

Operating cash flows decreased by \$0.3m mainly because of decreased higher payments to suppliers and employees compared to the increased receipts from customers as well as higher net payments of GST.

Financing cash flows in the current period represent the repayment of borrowings of \$2.0m and dividend payments of \$1.2m.

**RECOMMENDATION**

For information.

29. 4. 2011

5. **GENERAL BUSINESS**

6. **RESOLUTION TO EXCLUDE THE PUBLIC**

Attached.