

2. DEPUTATIONS BY APPOINTMENT

(b) Telstra Saturn

Representatives of Telstra Saturn spoke to the Board about the company's activities in Christchurch. Telstra Saturn are investing \$200 million dollars in Christchurch by building their own telecommunications network. They have an arrangement with Orion in that the cable bundles for the network will be aerial where Orion cables are aerial and underground where Orion cables are underground. They will share the cost of underground maintenance work with Orion. Telstra Saturn will provide notification to residents when work will be undertaken in their streets. They have no plans at this stage to extend the network to rural areas of Christchurch, but will look at it in the future. They have a case by case approach to small businesses, where a salesperson is sent out to establish the needs of a business, and the company will provide a tailor-made package.