

**1. RAWHITI GOLF LINKS - LICENCE AGREEMENT
AND MANAGEMENT CONTRACT**

RR 10088

Officer responsible Leisure Unit Manager	Author Lyll Matchett
Corporate Plan Output: Golf Courses - Leased	

The purpose of this report is to extend the licence agreement and management contract for the operation of the Rawhiti Golf Links in favour of the current licensee, Lynne Marie Shaskey, for a further two years from 1 February 2000.

BACKGROUND

The licence agreement entered into with Lynne-Marie Shaskey provides for a right of renewal of the agreement for a further term of two years from 1 February 2000, provided notice is given prior to the expiry of the present term.

Notice has been given by the licensee's solicitor that his client wishes to renew the agreement for the further period provided the Council is satisfied with the matters set out in clause 2.3 of the second schedule of the agreement.

Clause 2.3 states

The Council shall only be obliged to grant a renewal of this licence if the Council is satisfied in its sole and unfettered discretion that:

- (a) some other sport game or recreational activity should not have priority over the game of golf in respect of the course, or any part of the course.
- (b) The continued use of the course is still necessary to enable the public to obtain the benefit and enjoyment of the Rawhiti Reserve.
- (c) The licensee has faithfully complied with all of its obligations, or faithfully carried out all of its duties under its agreement.

In terms of classes (a) & (b) there is no reason for this portion of the Rawhiti Reserve to not continue to be used as a golf course.

In terms of clause (c), the Leisure Unit believes the licensee has faithfully complied with all her obligations, and faithfully carried out all the duties under this agreement.

In support of the application, the following information is supplied:

- Growth in green fee players has continued with the 1998/99 year currently 11% above the same period last year. The green fee revenue for 1998/99 is projected to be \$26,000 or 12% above last year's figures. In the past three years we have seen a growth in green fee players of 36% and in green fee revenue of 42%.

- Lynne-Marie and her staff have a good relationship with Council staff and the golf club members.
- Monitoring of course is undertaken regularly with good results.
- Extension to shop has enabled a better selection of goods for sale.
- The licensee has assisted with marketing promotions for the course.

CONCLUSION

The operation of the Rawhiti Golf Links Pro Shop and collection of green fees by Lynne-Marie Shaskey and her staff has been undertaken very professionally over the last 18 months therefore the right of renewal for a further two year period to 31 January 2002 should be granted.

Recommendation: That the licence agreement and management contract with Lynne-Marie Shaskey for the Rawhiti Golf Links be renewed for a further two year period to 31 January 2002.