7.4.0

# MANAGEMENT INFORMATION SERVICES

MONITORING COMMITTEE:	STRATEGY & FINANCE COMMITTEE
BUSINESS UNIT:	MANAGEMENT INFORMATION SERVICES
ACTIVITY:	BUSINESS UNIT SUMMARY

#### **Overall Objectives**

To be the preferred supplier of Information Services which meet the needs of management and elected members to make well informed decisions, and to properly manage the City's assets and the provision of services to the people of Christchurch.

#### **Key Changes**

Overall we are budgeting for a **decrease of 6%** (\$350,000) in our operating costs, however we require \$200,000 extra capital.

The operating decrease is primarily due to a \$413,000 reduction in telecommunications (Data, Voice and Internet) network costs resulting from the new TelstraSaturn networks.

#### Committed Costs (Operating)

Increased Depreciation from the capital programme

\$133,000

#### Increased Costs due to Increased Demand

New network links

\$33,000

## Fee Changes

• The Specialised Support charge has reduced from \$2,450 to \$1,947.

## Efficiency Gains

• As mentioned above, there is a decrease in telecommunications (Data, Voice and Internet) network costs resulting from the new TelstraSaturn networks.

(\$413,000)

Substitution	This part of the saving is being requested to contribute towards the 2 capital initiatives shown	\$350,000
Source:	below	

• Reduction in Microsoft software licensing fees, due to a new agreement.

(\$180,000)

MONITORING COMMITTEE:	STRATEGY & FINANCE COMMITTEE
BUSINESS UNIT:	MANAGEMENT INFORMATION SERVICES
ACTIVITY:	BUSINESS UNIT SUMMARY

## New Capital Initiatives and Matching Substitutions

Project	2002/03	2003/04
<ul> <li>New Capital Initiative</li> <li>All Council Units, incl. MIS, have over the last 18 months prepared Business Continuance Plans. These detail the requirements to ensure Council services can be continued as effectively as possible in the event of disruptive incidents. A major dependency for most Units is Council's information systems located at the Tuam Street offices. This provision is for the installation of backup equipment at Fendalton Service Centre. This is a contribution to the \$250,000 cost of doing that, phased over 2 years.</li> <li>Through new software licensing arrangements for one of Council's core business systems, access has been gained to new capabilities within the "SAP" suite. These are known as "Business Warehouse", (BW), and "Workplace Portal", (WP). BW is a key component in streamlining the budget preparation process and better financial and management reporting. WP enables desktop computers to be set up in such a way as to save user time and achieve a level of integrated access to related information, (currently held in different systems such as databases, document stores, e-mails and web pages), to a degree not previously possible. This will be particularly beneficial for Customer Service representatives. In the current year these capabilities are being piloted on a limited scale following review of the proposal by the Corporate Team. This provision is for the cost of "server" computers to enable them to be made available to the whole organisation.</li> </ul>		\$150,000
TOTAL	\$200,000	\$150,000
<ul> <li>Possible Matching Substitution</li> <li>Funding for this is being requested from the operational efficiency savings identified above already factored into the budget.</li> </ul>	(\$200,000)	(\$150,000)

# Restructuring of Budgets

• The Software Development and Business Consulting Cost Centres have been combined into a Business Development Cost Centre.

MONITORING COMMITTEE	STRATEGY & FINANCE COMMITTEE
BUSINESS UNIT	MANAGEMENT INFORMATION SERVICES
OUTPUT CLASS	OUTPUT SUMMARY

OUTPUT CLASS EXPENDITURE		2001/2002 BUDGET \$	2002/2003 BUDGET \$
BUSINESS SUPPORT		·	•
DESKTOP SERVICES			
Desktop Support	Page 7.4.4	1,195,374	1,192,355
Software Licensing	Page 7.4.4	550,000	370,000
NETWORK SERVICES			
Network Connection	Page 7.4.6	1,231,550	1,056,531
File/Print/E-Mail Services	Page 7.4.7	763,841	882,005
Internet	Page 7.4.8	164,560	121,000
BUSINESS SYSTEMS			
Core Business Solutions	Page 7.4.9	688,425	766,579
Other Business Systems	Page 7.4.10	181,867	210,001
TELECOMMUNICATIONS	Page 7.4.11	511,578	413,598
BUSINESS DEVELOPMENT			
BUSINESS DEVELOPMENT			
Business Consulting	Page 7.4.12		215,900
Software Development	Page 7.4.13		190,000
BUSINESS CONSULTING		228,370	
SOFTWARE DEVELOPMENT			
Systems Analysis & Design	Page 7.4.13	113,496	0
Computer Programming	Page 7.4.14	124,306	0
TOTAL EXPENDITURE		5,753,368	5,417,969

MONITORING COMMITTEE	STRATEGY & FINANCE COMMITTEE
BUSINESS UNIT	MANAGEMENT INFORMATION SERVICES
OUTPUT CLASS	OUTPUT SUMMARY

	2001/2002 BUDGET \$	2002/2003 BUDGET \$
	·	•
Page 7.4.4	1,195,374	1,192,355
Page 7.4.4	550,000	370,000
Page 7.4.6	1,231,550	1,056,531
Page 7.4.7	763,841	882,005
Page 7.4.8	164,560	121,000
Page 7.4.9	688,425	766,579
Page 7.4.10	181,867	210,001
Page 7.4.11	511,578	413,598
	Page 7.4.4  Page 7.4.6  Page 7.4.7  Page 7.4.8  Page 7.4.9  Page 7.4.10	Page 7.4.4       1,195,374         Page 7.4.4       550,000         Page 7.4.6       1,231,550         Page 7.4.7       763,841         Page 7.4.8       164,560         Page 7.4.9       688,425         Page 7.4.10       181,867

MONITORING COMMITTEE	STRATEGY & FINANCE COMMITTEE
BUSINESS UNIT	MANAGEMENT INFORMATION SERVICES
OUTPUT CLASS	OUTPUT SUMMARY

OUTPUT CLASS REVENUE & RECOVERIES		2001/2002 BUDGET \$	2002/2003 BUDGET \$
BUSINESS DEVELOPMENT			
Business Consulting	Page 7.4.12		215,900
Software Development	Page 7.4.13		190,000
BUSINESS CONSULTING		228,370	
SOFTWARE DEVELOPMENT			
Systems Analysis & Design	Page 7.4.13	113,496	0
Computer Programming	Page 7.4.14	124,306	0
TOTAL REVENUE & RECOVERIES		5,753,368	5,417,969
NET COST OF OUTPUTS		0	0
COST OF CAPITAL EMPLOYED		121,623	103,199
CAPITAL OUTPUTS	Page 7.4.15	1,274,800	900,000

MONITORING COMMITTEE:	STRATEGY & FINANCE COMMITTEE
BUSINESS UNIT:	MANAGEMENT INFORMATION SERVICES
OUTPUT CLASS:	BUSINESS SUPPORT

#### **OUTPUT: DESKTOP SERVICES**

#### **DESKTOP SUPPORT**

Support of desktop computers including software support, installation and upgrades; purchasing and installation; desktop administration; hardware fault diagnosis.

Desktop computers are categorised into one of two types for the purposes of charging and service provision:

Standard Support applies to desktop machines conforming to corporate standards. Typically, these machines are less than three years old, purchased and configured by the Council's approved supplier, and running the currently approved versions of core Council software used on every machine.

Specialised Support applies to the small number of machines, which are used for highly specialised work, and/or experimental software, where the user wishes to have full discretion over the software and hardware installed on the machine. This also applies to PC's or Notebooks which are over 4 years old or are not of a standard configuration.

#### SOFTWARE LICENSING

Minimise Council expenditure on software through volume licensing of commonly-used software where feasible.

## Objectives for 2002/03

- 1. To provide support services to levels defined in the Service Level Agreement.
- 2. To deliver desktop computing services to the satisfaction of customers.
- 3. To each year reduce, or maintain, the cost of ownership per user, compared to previous years.
- 4. To be timely in answering telephone calls.
- 5. To commence deploying Microsoft Office XP on all new PCs.

MONITORING COMMITTEE	STRATEGY & FINANCE COMMITTEE
BUSINESS UNIT	MANAGEMENT INFORMATION SERVICES
OUTPUT CLASS	BUSINESS SUPPORT

OUTPUT : DESKTOP SERVICES	2001/2002 BUDGET \$	2002/2003 BUDGET \$
Suboutput : Desktop Support	Ф	Φ
DIRECT COSTS Hardware/Training/Cabling	23,000	0
TOTAL DIRECT COSTS	23,000	0
ALLOCATED COSTS  Transferred from Customer Services Systems Cost Ce (0.00)% 0.00%  Transferred from Customer Services Support Cost Ce (0.00)% 0.00%  Depreciation		0 1,186,769 5,586
TOTAL ALLOCATED COSTS	1,172,374	1,192,355
TOTAL COST	1,195,374	1,192,355
REVENUE Internal Recoveries	1,195,374	1,192,355
TOTAL REVENUE	1,195,374	1,192,355
TOTAL NET COST - DESKTOP SERVICES	0	0
COST OF CAPITAL EMPLOYED	658	1,432

MONITORING COMMITTEE:	STRATEGY & FINANCE COMMITTEE
BUSINESS UNIT:	MANAGEMENT INFORMATION SERVICES
OUTPUT CLASS:	BUSINESS SUPPORT

## **OUTPUT: DESKTOP SERVICES (CONTD)**

#### **Performance Indicators**

1.1 To provide support services to the levels below, as defined in the Service Level Agreement.

Problem type	Time to respond	Time to resolve
Critical <sup>1</sup>		Within four hours for 90%
	90% of calls	of calls
Urgent <sup>1</sup>	Within two hours for 90%	Within one day for 80% of
	of calls	calls
Routine	Within one day for 80% of	Within three days for 80%
	calls	of calls
Long-term	Within one week for 80%	Within 90 days for 80% of
_	of calls	calls

2.1 In the annual Customer Survey, achieve customer satisfaction levels of 90% with desktop computing services.

	1996/97	1997/98	1998/99	1999/00	2000/01
Past performance:	76%	86%	94%	97%	97%

- 2.2 In the ongoing customer feedback survey, achieve an excellent rating for 60% of respondents.
- 3.1 To achieve an overall desktop support cost of not more than \$1,700 per user.

Past performance:	1992/93	1993/94	1994/95	1995/96	1996/97	1997/98	1998/99	1999/00	2000/01
	\$4,300	\$4,300	\$3,500	\$2,900	\$2,900	\$2,700	\$2,600	\$2,270	\$1,800

- 4.1 To achieve a target telephone call abandonment rate of 10%
- 4.2 To ensure that 80% of all calls are answered within 25 seconds.
- 5.1 Commence deploying Microsoft Office XP on all new PCs by December 2002.

<sup>&</sup>lt;sup>1</sup> Applies to 'standard' support, but not to 'specialised' support.

MONITORING COMMITTEE	STRATEGY & FINANCE COMMITTEE
BUSINESS UNIT	MANAGEMENT INFORMATION SERVICES
OUTPUT CLASS	BUSINESS SUPPORT

OUTPUT: DESKTOP SERVICES	2001/2002 BUDGET \$	2002/2003 BUDGET \$
Suboutput : Software Licensing	·	·
DIRECT COSTS Microsoft Select Agreement	550,000	370,000
TOTAL COST	550,000	370,000
REVENUE Internal Recoveries	550,000	370,000
TOTAL REVENUE	550,000	370,000
TOTAL NET COST - SOFTWARE LICENSING	0	0
COST OF CAPITAL EMPLOYED	0	

# 7.4.text.6.i

MONITORING COMMITTEE:	STRATEGY & FINANCE COMMITTEE
BUSINESS UNIT:	MANAGEMENT INFORMATION SERVICES
OUTPUT CLASS:	BUSINESS SUPPORT

# **OUTPUT: NETWORK SERVICES**

For text see page 7.4.text.6.ii and 7.4.text.6.iii.

#### 7.4.text.6.ii

MONITORING COMMITTEE:	STRATEGY & FINANCE COMMITTEE
BUSINESS UNIT:	MANAGEMENT INFORMATION SERVICES
OUTPUT CLASS:	BUSINESS SUPPORT

## **OUTPUT: NETWORK SERVICES (CONTD)**

#### **NETWORK CONNECTIONS**

Network connection services provide the basic level of connection to the Council computer network for desktop computers and other devices. It includes the costs of developing, managing, and operating the Council's local area network (inside the Civic Offices) and wide-area network (connecting Council locations around the city).

Network connections are regarded as acute services during normal working hours. Selected network connections (including those to the Central Library and the Shirley and Papanui Library/Service Centres) are regarded as extended services.

#### FILE, PRINT, E-MAIL, INTRANET AND INTERNET SERVICES

Basic network-based computing services including file storage, file backup and restore, printing and printer management, electronic mail, use of the Council's Intranet, and access to the Internet.

Services are regarded as acute services during normal working hours for users in the Civic offices and as primary services during normal working hours for all other locations.

#### Objectives for 2002/03

- 1. To respond to faults in network services to levels defined in the Service Level Agreement.
- 2. Accommodate whatever increase in network connections is required.
- 3. To maintain or reduce the cost of network connection per user.
- 4. To provide file, e-mail, and print services to the satisfaction of customers.
- 5. To undergo a feasibility study for the implementation of Microsoft Active Directory Services (ADS)

## 7.4.text.6.iii

MONITORING COMMITTEE:	STRATEGY & FINANCE COMMITTEE
BUSINESS UNIT:	MANAGEMENT INFORMATION SERVICES
OUTPUT CLASS:	BUSINESS SUPPORT

## **OUTPUT: NETWORK SERVICES (CONTD)**

## **Performance Indicators**

1.1 To maintain network services availability to the levels below, as defined in the Service Level Agreement.

Problem type	Time to respond	Time to resolve
Critical	Within half an hour for	Within four hours for 90%
	90% of calls	of calls
Urgent	Within two hours for 90%	Within one day for 80% of
_	of calls	calls
Routine	Within one day for 80% of	Within three days for 80%
	calls	of calls
Long-term	Within one week for 80%	Within 90 days for 80% of
	of calls	calls

2.1 Accommodate whatever increase in network connections is required.

Past performance:	1991/92	1992/93	1993/94	1994/95	1995/96	1996/97	1997/98	1998/99	1999/00	2000/01
Users	379	472	572	681	851	950	1049	1060	1075	1084

- 3.1 Network connection recoveries for the year to fall below \$950 per user.
- 4.1 To achieve customer satisfaction of 90% with file, e-mail, and print services.

Past performance:	1996/97	1997/98	1998/99	1999/00	2000/01
	48%	92%	92%	92%	93%

5.1 A documented recommendation for ADS implementation completed by 30 June 2003.

MONITORING COMMITTEE	STRATEGY & FINANCE COMMITTEE
BUSINESS UNIT	MANAGEMENT INFORMATION SERVICES
OUTPUT CLASS	BUSINESS SUPPORT

OUTPUT : NETWORK SERVICES	2001/2002 BUDGET \$	2002/2003 BUDGET \$
Suboutput : Network Connections	Ψ	Ψ
DIRECT COSTS Network & Communications equipment	570,000	332,948
TOTAL DIRECT COSTS	570,000	332,948
ALLOCATED COSTS Transfer from Telecommunications Transferred from Customer Services Cost Centre Depreciation  (15.00)%  15.00%	60,000 272,800 328,750	
TOTAL ALLOCATED COSTS	661,550	723,583
TOTAL COST	1,231,550	1,056,531
REVENUE Internal Recoveries	1,231,550	1,056,531
TOTAL REVENUE	1,231,550	1,056,531
TOTAL NET COST - NETWORK CONNECTIONS	0	0
COST OF CAPITAL EMPLOYED	16,723	29,640

MONITORING COMMITTEE	STRATEGY & FINANCE COMMITTEE
BUSINESS UNIT	MANAGEMENT INFORMATION SERVICES
OUTPUT CLASS	BUSINESS SUPPORT

OUTPUT : NETWORK SERVICES Suboutput : File/Print/E-mail Services	2001/2002 BUDGET \$	2002/2003 BUDGET \$
ALLOCATED COSTS Transfer from Customer Services Systems Cost Centr (42.00)% 42.00%	763,841	882,005
TOTAL ALLOCATED COSTS	763,841	882,005
TOTAL COST	763,841	882,005
REVENUE Internal Recoveries	763,841	882,005
TOTAL REVENUE	763,841	882,005
TOTAL NET COST - FILE/PRINT/E-MAIL SERVICES	0	0
COST OF CAPITAL EMPLOYED	0	=======================================

MONITORING COMMITTEE	STRATEGY & FINANCE COMMITTEE
BUSINESS UNIT	MANAGEMENT INFORMATION SERVICES
OUTPUT CLASS	BUSINESS SUPPORT

OUTPUT: NETWORK SERVICES	2001/2002 BUDGET \$	2002/2003 BUDGET \$
Suboutput : Internet Services	Ψ	Ψ
DIRECT COSTS Internet Charges	110,000	58,000
TOTAL DIRECT COSTS	110,000	58,000
ALLOCATED COSTS Transfer from Customer Services Systems Cost Centr (0.00)% 0.00%	54,560	63,000
TOTAL ALLOCATED COSTS	54,560	63,000
TOTAL COST	164,560	121,000
REVENUE Internal Recoveries	164,560	121,000
TOTAL REVENUE	164,560	121,000
TOTAL NET COST - INTERNET SERVICES	0	0
COST OF CAPITAL EMPLOYED	0	========

MONITORING COMMITTEE:	STRATEGY & FINANCE COMMITTEE
BUSINESS UNIT:	MANAGEMENT INFORMATION SERVICES
OUTPUT CLASS:	BUSINESS SUPPORT

## **OUTPUT: BUSINESS SYSTEMS**

The provision, management and support of servers and storage arrays for hosting corporate business applications such as SAP, GEMS, TRIM, CLASS, WebMap

## Objectives for 2002/03

- 1. To maintain respond to faults affecting business systems to levels defined in the Service Level Agreement.
- 2. To provide business systems which satisfy the needs of customers.
- 3. Implementation & testing of Business Continuance Plans (Phase one).

## **Performance Indicators**

1.1 To maintain business system availability to the levels below, as defined in the Service Level Agreement.

Problem type	Time to respond	Time to resolve
Critical	Within half an hour for 90% of calls	Within four hours for 90% of calls
Urgent	Within two hours for 90% of calls	Within one day for 80% of calls
Routine	Within one day for 80% of calls	Within three days for 80% of calls
Long-term	Within one week for 80% of calls	Within 90 days for 80% of calls

MONITORING COMMITTEE	STRATEGY & FINANCE COMMITTEE
BUSINESS UNIT	MANAGEMENT INFORMATION SERVICES
OUTPUT CLASS	BUSINESS SUPPORT

OUTPUT : BUSINESS SYSTEMS	2001/2002 BUDGET \$	2002/2003 BUDGET \$
Suboutput : FAMIS	Ф	Ф
DIRECT COSTS Hardware Maintenance	35,000	0
TOTAL DIRECT COSTS	35,000	0
ALLOCATED COSTS Transfer from Customer Services Systems Cost Centr (30.00)% 30.00% Transfer from Customer Services Support Cost Centr (6.00)% 6.00% Depreciation	545,601 79,540 28,285	80,916
TOTAL ALLOCATED COSTS	688,425	766,579
TOTAL COST	688,425	766,579
REVENUE Internal Recoveries	688,425	766,579
TOTAL REVENUE	688,425	766,579
TOTAL NET COST - OTHER BUSINESS SYSTEMS	0	0
COST OF CAPITAL EMPLOYED	894	========

MONITORING COMMITTEE:	STRATEGY & FINANCE COMMITTEE
BUSINESS UNIT:	MANAGEMENT INFORMATION SERVICES
OUTPUT CLASS:	BUSINESS SUPPORT

## **OUTPUT: BUSINESS SYSTEMS (CONTD)**

2.1 Achieve 70% customer satisfaction with business systems.

Past performance:	1996/97 <sup>2</sup>	1997/98	1998/99	1999/00	2000/01
	34%	75%	78%	70%	68%

3.1 Purchase and implementation of BCP hardware for Phase one by June 2003, with fail over testing for GEMS & SAP

<sup>&</sup>lt;sup>2</sup> Using the previous 'Systems Management' as an approximation of Business Systems

MONITORING COMMITTEE	STRATEGY & FINANCE COMMITTEE
BUSINESS UNIT	MANAGEMENT INFORMATION SERVICES
OUTPUT CLASS	BUSINESS SUPPORT

OUTPUT : BUSINESS SYSTEMS	2001/2002 BUDGET \$	2002/2003 BUDGET \$
Suboutput : Other Business Systems	Ψ	Ψ
DIRECT COSTS		
TOTAL DIRECT COSTS	0	0
ALLOCATED COSTS Transfer from Customer Services Systems Cost Centr (0.00)% 0.00%	181,867	210,001
TOTAL ALLOCATED COSTS		210,001
TOTAL COST	181,867	210,001
REVENUE Internal Recoveries	181,867	210,001
TOTAL REVENUE	181,867	210,001
TOTAL NET COST - OTHER BUSINESS SYSTEMS	0	0
COST OF CAPITAL EMPLOYED	0	=======
OUTPUT: BUSINESS SYSTEMS		
Suboutput : Vax Systems		
COST OF CAPITAL EMPLOYED	685	644

MONITORING COMMITTEE:	STRATEGY & FINANCE COMMITTEE
BUSINESS UNIT:	MANAGEMENT INFORMATION SERVICES
OUTPUT CLASS:	BUSINESS SUPPORT

## **OUTPUT: TELECOMMUNICATIONS**

- The planning and provision of corporate telecommunications systems (including telephone, radio and data).
- The day-to-day maintenance and ongoing development of the telecommunications systems.

## Objectives for 2002/03

- 1. Plan, deliver, maintain and develop telecommunications systems to the satisfaction of users.
- 2. Manage communications system costs within budget.
- 3. Recover all communication system costs from system users.

## **Performance Indicators**

1. To achieve an 90% level of satisfaction with the planning, provision, maintenance and ongoing development of telecommunications systems as measured by a survey of users.

	1996/97	1997/98	1998/99	1999/00	2000/01
Past performance:	31%	82%	92%	90%	90%

- 2. Expenditure to be no more than Budget.
- 3. Proportion of costs recovered from users to be 100%.

7.4.11

MONITORING COMMITTEE	STRATEGY & FINANCE COMMITTEE
BUSINESS UNIT	MANAGEMENT INFORMATION SERVICES
OUTPUT CLASS	BUSINESS SUPPORT

OUTPUT: TELECOMMUNICATIONS	2001/2002 BUDGET \$	2002/2003 BUDGET \$
DIRECT COSTS Administration Costs Communication Consultant	199,400 9,600	152,000 0
TOTAL DIRECT COSTS	209,000	152,000
ALLOCATED COSTS Transfer from Telecommunications Systems Cost Cei (100.00)% 100.00% Depreciation		127,906 133,691
TOTAL ALLOCATED COSTS	302,578	261,598
TOTAL COSTS - COMMUNICATIONS SYSTEMS	511,578	413,598
REVENUE External Revenue Internal Recoveries Overhead Recoveries	0 451,578 60,000	0 413,598 0
TOTAL REVENUE	511,578	413,598
NET COST - TELECOMMUNICATION SYSTEMS	0	0
COST OF CAPITAL EMPLOYED	26,278	19,379

MONITORING COMMITTEE:	STRATEGY & FINANCE COMMITTEE
BUSINESS UNIT:	MANAGEMENT INFORMATION SERVICES
OUTPUT CLASS:	BUSINESS DEVELOPMENT

# **OUTPUT: BUSINESS DEVELOPMENT**

For text see pages 7.4.text.13 and 7.4.text.14.

MONITORING COMMITTEE	STRATEGY & FINANCE COMMITTEE
BUSINESS UNIT	MANAGEMENT INFORMATION SERVICES
OUTPUT CLASS	BUSINESS DEVELOPMENT

OUTPUT: BUSINESS DEVELOPMENT Suboutput: Business Consulting	2001/2002 BUDGET \$	2002/2003 BUDGET \$
Suboutput : Business Consulting	Φ	Φ
DIRECT COSTS Administration Costs	6,000	0
TOTAL DIRECT COSTS	6,000	0
ALLOCATED COSTS Depreciation Transfer From Business Development Cost Centre	1,875 220,495	0 215,900
TOTAL ALLOCATED COSTS	222,370	215,900
TOTAL COSTS - BUSINESS CONSULTING	228,370	215,900
REVENUE Internal Revenue Corporate Overhead Recovery	•	20,000 195,900
TOTAL REVENUE	228,370	215,900
NET COST - BUSINESS CONSULTING	0	0
COST OF CAPITAL EMPLOYED	534	

MONITORING COMMITTEE:	STRATEGY & FINANCE COMMITTEE
BUSINESS UNIT:	MANAGEMENT INFORMATION SERVICES
OUTPUT CLASS:	BUSINESS DEVELOPMENT

## **OUTPUT: BUSINESS DEVELOPMENT (CONTD)**

- Provide Business Analysis services to identify in close consultation with Customers, the information needs of their business. To analyse those needs, design or specify new systems where appropriate to meet those needs, and to evaluate package and custom software solutions.
- Carry out account management functions to effectively manage the relationships between MIS and its Customers. This includes maintaining an awareness of the Customer's business functions, the Customer's plans, short and long term, and to assist with the development of the information system components of those; to keep the Customer informed of MIS's services and IT developments; to represent the Customer's interests to MIS and pursue issues on the Customer's behalf; to encourage innovative approaches to meeting Customer's business needs.
- Perform Project Leadership and co-ordination functions for significant projects involving various MIS teams as well as other Council Units.
- Develop customised queries into, and reports from, corporate databases and other inhouse systems to meet the needs of Business Units. This is usually as the result of requests directed from the Core Business Solutions team.
- Where necessary, arrange for the contracting of the development, maintenance and support of non-core Unit specific applications. All programming costs are recovered directly from the client Business Units for whom that software is developed.
- The Administration of internally developed corporate Databases, i.e. their creation, the building and maintaining of structures and relationships within them to provide for new application systems, and ongoing monitoring and tuning to ensure optimum performance.

MONITORING COMMITTEE	STRATEGY & FINANCE COMMITTEE
BUSINESS UNIT	MANAGEMENT INFORMATION SERVICES
OUTPUT CLASS	BUSINESS DEVELOPMENT

OUTPUT: BUSINESS DEVELOPMENT	2001/2002 BUDGET	2002/2003 BUDGET
Suboutput : Software Development	\$	\$
ALLOCATED COSTS Transfer from Business Development Cost Centre		190,000
TOTAL COSTS	0	190,000
REVENUE Internal Revenue Corporate Overhead Recovery		40,000 150,000
	0	190,000
NET COST SYSTEM SOFTWARE DEVELOPMENT	0	0
Suboutput : Systems Analysis and Design		
ALLOCATED COSTS Transfer from Software Development Cost Centre (42.00)% 42.00%	113,496	0
TOTAL COSTS	113,496	0
REVENUE Internal Revenue Corporate Overhead Recovery	20,000 93,496	0 0 
NET COST SYSTEMS ANALYSIS & DESIGN	113,496	
THE COST STRIKE INVESTIGATION OF PERIOD	=======================================	· ·

MONITORING COMMITTEE:	STRATEGY & FINANCE COMMITTEE
BUSINESS UNIT:	MANAGEMENT INFORMATION SERVICES
OUTPUT CLASS:	BUSINESS DEVELOPMENT

## **OUTPUT: BUSINESS DEVELOPMENT (CONTD)**

## Objective for 2002/03

- 1. To provide consultancy services to the satisfaction of client Business Units.
- 2. To manage projects, which may include application development, so that agreed customer deadlines are met.

## **Performance Indicator**

1.1 Achieve an 85% level of satisfaction with Business Development services as measured by a survey of users.

 1997/98
 1998/99
 1999/00
 2000/01

 Past performance:
 88%
 79%
 92%
 85%

2.1 Meet agreed project deadlines 85% of the time.

MONITORING COMMITTEE	STRATEGY & FINANCE COMMITTEE
BUSINESS UNIT	MANAGEMENT INFORMATION SERVICES
OUTPUT CLASS	BUSINESS DEVELOPMENT

OUTPUT: BUSINESS DEVELOPMENT	2001/2002 BUDGET	2002/2003 BUDGET
Suboutput : Computer Programming	\$ \$	\$ \$
ALLOCATED COSTS Transfer from Software Development Cost Centre (46.00)% 46.00%	124,306	0
REVENUE	124,306	0
Internal Recoveries Corporate Overhead Recovery	70,000 54,306	0
	124,306	0
NET COST COMPUTER PROGRAMMING	0	0

MONITORING COMMITTEE	STRATEGY & FINANCE COMMITTEE
BUSINESS UNIT	MANAGEMENT INFORMATION SERVICES
OUTPUT CLASS	CAPITAL OUPUTS

OUTPUT : RENEWALS & REPLACEMENTS	2001/2002 BUDGET \$	2002/2003 BUDGET \$
CUSTOMER SERVICES		
Network Services		47.000
Servers & Storage Network Equipment	0	65,000 20,000
Sub - Total Renewals & Replacements	0	85,000
OUTPUT : ASSET IMPROVEMENTS		
CUSTOMER SERVICES Customer Services Support		
InfraHelp Licenses	23,500	0
Training Material	14,300	15,000
Customer Services Systems		
Network Services	•00.000	150,000
Servers & Storage Software	209,000	170,000 40,000
LAN Upgrade	638,000	40,000
WAN Upgrade	219,000	$\overset{\circ}{0}$
Network Equipment	0	80,000
SUB - TOTAL ASSET IMPROVEMENTS	1,103,800	305,000

MONITORING COMMITTEE	STRATEGY & FINANCE COMMITTEE
BUSINESS UNIT	MANAGEMENT INFORMATION SERVICES
OUTPUT CLASS	CAPITAL OUPUTS

	2001/2002 BUDGET \$	2002/2003 BUDGET \$
OUTPUT: NEW ASSETS		
CUSTOMER SERVICES Office Furniture & Equipment	0	0
Network Services Servers & Storage Software	0	110,000 10,000
Network Equipment Backup Equipment SAP - Business Warehouse and Workplace Portal	0 0 0	10,000 100,000 100,000
Desktop PC Hardware PC Software	0	0
1 C Boitware	0	330,000
SUB TOTAL - SYSTEMS	1,103,800	720,000

MONITORING COMMITTEE	STRATEGY & FINANCE COMMITTEE
BUSINESS UNIT	MANAGEMENT INFORMATION SERVICES
OUTPUT CLASS	CAPITAL OUPUTS

COMMUNICATIONS OUTPUT: RENEWALS & REPLACEMENTS	2001/2002 BUDGET \$	2002/2003 BUDGET \$
CIVIC OFFICES Replacement PABX Replacement System Phones Pages Road PABX replacement Pioneer PABX replacement Central Library PABX Replacement 0	0 12,000 55,000 9,000 0	0 0 0 0 0
SUB - TOTAL RENEWALS & REPLACEMENTS	76,000	0
OUTPUT : ASSET IMPROVEMENTS		
Civic Offices PABX  Extension Cards for new users  Software Release 25 Card Upgrades  Additional system phones  PABX Upgrade for Call Centres  IP Voice equipment  Call Centre Upgrades  Voicemail upgrade  Additional Symposium licenses	12,000 0 0 6,000 22,000 25,000	0 103,000 17,000 0 0 13,500 12,500

MONITORING COMMITTEE	STRATEGY & FINANCE COMMITTEE
BUSINESS UNIT	MANAGEMENT INFORMATION SERVICES
OUTPUT CLASS	CAPITAL OUPUTS

COMMUNICATIONS  OUTPUT: ASSET IMPROVEMENTS (continued)	2001/2002 BUDGET \$	2002/2003 BUDGET \$
OUTFOT: ASSET INTROVEMENTS (continued)	Ψ	Ψ
Linwood PABX Software Release 25 Upgrade Sockburn PABX		17,000
Software Release 25 Upgrade		17,000
Fendalton PABX PABX Replacement	19,000	0
Art Gallery PABX PABX Replacement	3,000	0
SUB - TOTAL ASSET IMPROVEMENTS	87,000	180,000
NEW ASSETS		
TELEPHONES Civic Offices - PABX		
Cable Tester	8,000	U
0	0	0
0	0	0
SUB - TOTAL NEW ASSETS	8,000	0
SUB - TOTAL COMMUNICATIONS	171,000	180,000
NET COST CAPITAL OUTPUTS	1,274,800	900,000

MONITORING COMMITTEE	STRATEGY & FINANCE COMMITTEE					
BUSINESS UNIT	MANAGEMENT INFORMATION SERVICES					
OUTPUT CLASS	CAPITAL OUPUTS					
COMPUTER HARDWARE & SOFTWARE	2002/2003	2003/2004	2004/2005	2005/2006	2006/2007	
RENEWALS & REPLACEMENTS						
Management PC & Notebook Replacement Accommodation					5,000	
Software Development PC Monitor & Machine Replacements Development Tools					10,000	
<b>Customer Services</b>						
NETWORK SERVICES Servers & Disk Storage Network Equipment	65,000 20,000	400,000 45,000	50,000 20,000	50,000 400,000	60,000 30,000	
DESKTOP PC Replacements PC Software Licensing Laser Printer Replacements					5,000	

85,000

445,000

70,000

450,000

110,000

Sub - Total

7.4.20

MONITORING COMMITTEE

STRATEGY & FINANCE COMMITTEE

BUSINESS UNIT OUTPUT CLASS	MANAGEMENT INFORMATION SERVICES CAPITAL OUPUTS				
COMPUTER HARDWARE & SOFTWARE	2002/2003	2003/2004	2004/2005	2005/2006	2006/2007
RENEWALS & REPLACEMENTS					
Telecommunications			100,000	50,000	50,000
CIVIC OFFICES Replacement PABX Upgrades Replacement System Phones		15,000			
GARDENS PABX replacemnt		25,000			
Sub - Total Telecommunications	0	40,000	100,000	50,000	50,000
TOTAL RENEWALS & REPLACEMENTS	85,000	485,000	170,000	500,000	160,000

7.4.21

MONITORING COMMITTEE

Sub - Total

STRATEGY & FINANCE COMMITTEE

BUSINESS UNIT	MANAGEMENT INFORMATION SERVICES					
OUTPUT CLASS	CAPITAL OUPUTS					
COMPUTER HARDWARE & SOFTWARE	2002/2003	2003/2004	2004/2005	2005/2006	2006/2007	
ASSET IMPROVEMENTS						
Software Development Development Tools PC Disk & Memory upgrades						
Customer Services Support Training Material	15,000		10,000		15,000	
<b>Customer Services Systems</b>						
NETWORK SERVICES Servers & Storage Software	170,000 40,000	130,000 20,000	145,000 20,000	120,000	180,000 40,000	
LAN Upgrade WAN Upgrade Network Equipment	80,000	50,000	50,000	50,000	90,000	
DESKTOP Client PC upgrades						

305,000

200,000

225,000

170,000

325,000

7.4.22

MONITORING COMMITTEE	STRATEGY & FINANCE COMMITTEE
BUSINESS UNIT	MANAGEMENT INFORMATION SERVICES
OUTPUT CLASS	CAPITAL OUPUTS

ASSET IMPROVEMENTS	2002/2003	2003/2004	2004/2005	2005/2006	2006/2007
Telecommunications			100,000	20,000	20,000
CIVIC OFFICES PABX					
Extension cards for new users					
PABX Upgrade		50,000			
Software Release 25 Card Upgrades	103,000				
Additional System Phones	17,000				
Voicemail Upgrade	13,500				
Additional Symposium Licenses	12,500				
LINWOOD PABX					
Software Release 25 Upgrades	17,000				
SOCKBURN PABX					
Software Release 25 Upgrades	17,000				
Sub - Total Telecommunications	180,000	50,000	100,000	20,000	20,000
	407.000	250,000	225 000	100,000	245,000
TOTAL ASSET IMPROVEMENTS	485,000	250,000	325,000	190,000	345,000

7.4.23

MONITORING COMMITTEE	STRATEGY & FINANCE COMMITTEE						
BUSINESS UNIT	MANAGEMENT IN	FORMATION	SERVICES				
OUTPUT CLASS	CAPITAL OUPUTS						
COMPUTER HARDWARE & SOFTWARE	2002/2003	2003/2004	2004/2005	2005/2006	2006/2007		
NEW ASSETS							
Software Development				5,000			
Database Administration Software							
Development Tools							
PC Software							
Customer Services							
Office Furniture & Equipment							
NETWORK SERVICES							
Servers & Storage	110,000	110,000	110,000	105,000	150,000		
Software	10,000		10,000		20,000		
Network Equipment	10,000	10,000	10,000	10,000	20,000		
Backup Equipment	100,000	150,000					
SAP - Business Warehouse and Workplace Portal	100,000						
DESKTOP							
PC Hardware							
PC Software							
Sub - Total	330,000	270,000	130,000	120,000	190,000		

7.4.24

MONITORING COMMITTEE	STRATEGY & FINANCE COMMITTEE
BUSINESS UNIT	MANAGEMENT INFORMATION SERVICES
OUTPUT CLASS	CAPITAL OUPUTS

NEW ASSETS		2002/2003	2003/2004	2004/2005	2005/2006	2006/2007
Telecommunications				100,000	30,000	30,000
CIVIC OFFICES PABX Upgrades Call Centre Equipment Computer Telephony Integration			25,000 30,000 20,000			
Sub - Total Telecommunications		0	75,000	100,000	30,000	30,000
TOTAL NEW ASSETS		330,000	345,000	230,000	150,000	220,000
TOTAL CAPITAL EXPENDITURE-MIS		900,000	1,080,000	725,000	840,000	725,000
Annual Plan 2001/2002	\$1,274,800	\$700,000	\$725,000	\$860,000	\$930,000	\$680,000
SUMMARY Renewals & Replacements Asset Improvements New Assets		85,000 485,000 330,000 900,000	485,000 250,000 345,000 1,080,000	170,000 325,000 230,000 725,000	500,000 190,000 150,000 840,000	160,000 345,000 220,000 725,000

7.4.25

MONITORING COMMITTEE	STRATEGY & FINANCE COMMITTEE
BUSINESS UNIT	MANAGEMENT INFORMATION SERVICES
OUTPUT CLASS	CAPITAL OUPUTS

	YEAR 6	YEAR 7	YEAR 8	YEAR 9	YEAR 10
RENEWALS & REPLACEMENTS					
Management					
Software Development		10,000			
Customer Services	420,000	150,000	255,000	150,000	430,000
Telecommunications	50,000	70,000	50,000	70,000	50,000
	470,000	230,000	305,000	220,000	480,000
ASSET IMPROVEMENTS					
Software Development					
Customer Services	270,000	300,000	300,000	300,000	290,000
Telecommunications	20,000	20,000	20,000	20,000	20,000
-	290,000	320,000	320,000	320,000	310,000
NEW ASSETS	,	,	,	,	,
Software Development			15,000		
Customer Services	160,000	170,000	180,000	180,000	180,000
Telecommunications	30,000	30,000	30,000	30,000	30,000
_	190,000	200,000	225,000	210,000	210,000
TOTAL MIS	950,000	750,000	850,000	750,000	1,000,000
Annual Plan 2001/2002	\$680,000	\$930,000	\$680,000	\$700,000	